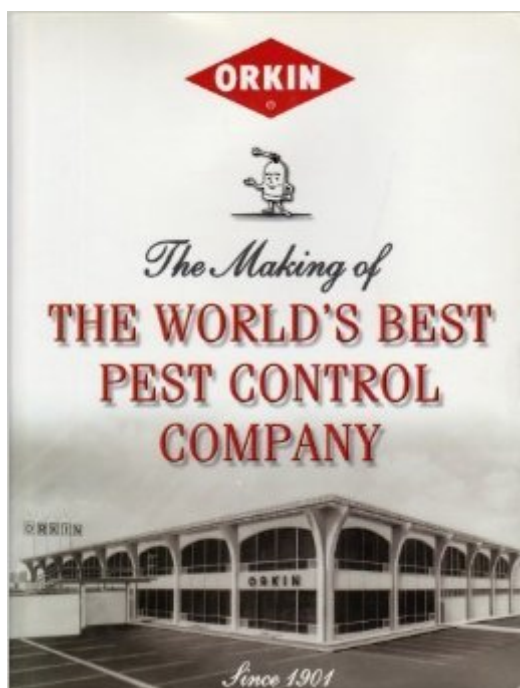


The book was found

Orkin: The Making Of The World's Best Pest Control Company



Synopsis

In the early days of the twentieth century, Otto Orkin, a fourteen-year-old Latvian immigrant, became an expert at killing rats in order to protect his family's winter food supply on their farm in Pennsylvania. As he grew into adulthood, he used that skill to help other people with their pest control problems and, in the process, built a company ten times bigger than its closest competitor. Orkin trusted his instincts, which told him that developing and keeping customer trust was the key to good business. O. Wayne Rollins was, like Otto Orkin, a man of humble beginnings. He didn't have experience in pest control, but he knew, from the numerous radio and television stations he had bought and managed successfully over the years, how to recognize the potential for growth in an already profitable business.

Book Information

Hardcover: 294 pages

Publisher: Rollins, Inc. (2005)

Language: English

ISBN-10: 0976486202

ISBN-13: 978-0976486206

Product Dimensions: 11.1 x 8.6 x 0.8 inches

Shipping Weight: 2.5 pounds

Average Customer Review: Be the first to review this item

Best Sellers Rank: #882,339 in Books (See Top 100 in Books) #28 in Books > Crafts, Hobbies & Home > Gardening & Landscape Design > Weed & Pest Control

[Download to continue reading...](#)

Orkin: The Making of the World's Best Pest Control Company Soap Making: 365 Days of Soap Making (Soap Making, Soap Making Books, Soap Making for Beginners, Soap Making Guide, Soap Making Recipes, Soap Making Supplies): Soap Making Recipes for 365 Days Pest Management in your Food Business: How to document and implement an effective pest management program The Bee Safety Book: How To Control Bees, Wasps, Hornets, and Yellow Jackets Without Any Pesticides or Toxic Chemicals (Natural Pest Control Book 8) Jewelry Making: Jewelry Making Instructions to Easily Create Beautiful Pendants, Bracelets, Earrings, and Necklaces (Jewelry Making Books, jewelry making for dummies, jewelry making tools) Jewelry Making: 33 Tips and Advices For Making Unique Earrings (jewelry making, jewelry making books, jewelry making kits) Collecting Early Machine Made Marbles from the M.F. Christensen & Son Company and

Christensen Agate Company Company, Crown and Colony: The Hudson's Bay Company and Territorial Endeavour in Western Canada Chronicles of the Black Company (Chronicles of the Black Company Series Book 1) The Many Deaths of the Black Company (Chronicles of the Black Company Series Book 4) The Return of the Black Company (Chronicles of The Black Company) The Many Deaths of the Black Company (Chronicles of The Black Company) Wine Making: Beginner Wine Making! The Ultimate Guide to Making Delicious Wine at Home (Home Brew, Wine Making, Red Wine, White Wine, Wine Tasting, Cocktails, ... Vodka recipes, Jello Shots Beer Brewing) Marijuana Pest and Disease Control: How to Protect Your Plants and Win Back Your Garden Pest Control Simplified for Everyone: Kill, Repel, or Mitigate Pests with or Without Pesticides Pest Control Biological, Physical, and Selected Chemical Methods Lawn and Residential Landscape Pest Control: A Guide for Maintenance Gardeners Natural Enemies Handbook: The Illustrated Guide to Biological Pest Control (University of California, Division of Agriculture Publication # 3386) Ornamental & Turf Pest Control (Applicator Training Manual, SM-7) Pest Control Publisher: Harper Paperbacks

[Dmca](#)